

CAMERON WICKING

CREDIT REPRESENTATIVE

Through more than 22 years of experience in Commercial Banking and Finance, Cameron has developed an extensive operational knowledge of both the accommodation industry and commercial lending practices.

Prior to commencing with Mike Phipps Finance, as a Senior Commercial Relationships Manager with a larger regional Australia bank, Cameron specialised in the provision of finance and services to Management and Letting Rights operators.

Cameron is an active member of the Management Rights industry, participating in ARAMA and specialist forums. He has achieved professional success in expanding and managing strong portfolios and prides himself on building lasting relationships with his clients, facilitating the provision of finance to management rights and accommodation industry buyers throughout Queensland, New South Wales, and Victoria.

Cameron holds a Bachelor's Degree in Economics, as well as a Diploma of Finance and Mortgage Broking Management. He is also an MFAA accredited Credit Advisor.

As a family man, Cameron loves spending time with his wife and children. He enjoys camping, archery, and appreciates a nice drop of red wine.

CONTACT

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Why do you recommend using a Finance Broker when applying for a loan?

It gives you choices! Approaching one bank for a loan means that you are tied into just the one option in respect to policies, types of loan available etc. Using a broker (especially one that is specialized in a field) gives you the comfort that you are getting the right product for your circumstances. The broker can do the running around with the Banks & makes sure that your position is maximized. It also helps as they deal with Banks on a regular basis, so they speak the language and know what can be achieved.

On a separate note, they also should be able to add other value to your business such as referrals to other specialists. This can be invaluable in industries such as the accommodation industry.

What do you like to do in your spare time?

I love being in the outdoors, camping or hiking. When I am at home I try & stay fit, but also enjoy a good glass of Red and time with the family.

What is your best piece of advice for clients that are new to the accommodation industry?

Surround yourself with specialists that you can talk to, feel comfortable with and can trust. Nothing is more important than having the confidence to be able to ask questions knowing that you will be provided the right advice in a way that you can understand.

What is your favourite thing about working at Mike Phipps Finance?

For me it would be the caring nature of everyone that works within the business. This may sound silly, but I work remotely from the office, and it is always very reassuring that everyone from Mike down cares about what happens & is willing to go the extra mile in everything that they do to assist. This is reassuring both as an individual as well as professionally as I know that every one of my clients is getting the absolute best service that we are able to offer.

Industry finance specialists with over 80 years combined experience.